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### Faster and more applicable know-how: Hands-on training from the manufacturer

Siemens Industry Training provides you with comprehensive support in solving your tasks.

Training by the market leader in the industry enables you to make independent decisions with confidence. Especially where the optimum and efficient use of products and plants are concerned. You can eliminate deficiencies in existing plants, and exclude expensive faulty planning right from the beginning.



First-class know-how directly pays for itself: In shorter startup times, high-quality end products, faster troubleshooting and reduced downtimes. In other words, increased profits and lower costs

#### Achieve more with Siemens Industry Training

- Shorter times for startup, maintenance and servicing
- Optimized production operations
- Reliable configuration and startup
- Minimization of plant downtimes
- Flexible plant adaptation to market requirements
- · Compliance with quality standards in production
- Increased employee satisfaction and motivation
- Shorter familiarization times following changes in technology and staff

#### Contact

Visit our site on the Internet at:

www.siemens.com/sitrain

or let us advise you personally.

#### Siemens Industry Training Customer Support Germany:

Phone: +49 (911) 895-7575 Fax: +49 (911) 895-7576 E-Mail: info@sitrain.com

#### Highlights Siemens Industry Training

#### Top trainers

Our trainers are skilled teachers with direct practical experience. Course developers have close contact with product development, and directly pass on their knowledge to the trainers.

#### Practical experience

The practical experience of our trainers enables them to teach theory effectively. But since theory can be pretty drab, we attach great importance to practical exercises which can comprise up to half of the course time. You can therefore immediately implement your new knowledge in practice. We train you on state-of-the-art methodically/didactically designed training equipment. This training approach will give you all the confidence you need.

#### Wide variety

With a total of about 300 local attendance courses, we train the complete range of Siemens Industry products as well as interaction of the products in systems.

#### Tailor-made training

We are only a short distance away. You can find us at more than 50 locations in Germany, and in 62 countries worldwide. You wish to have individual training instead of one of our 300 courses? Our solution: We will provide a program tailored exactly to your personal requirements. Training can be carried out in our Training Centers or at your company.

#### The right mixture: Blended learning

"Blended learning" is a combination of various training media and sequences. For example, a local attendance course in a Training Center can be optimally supplemented by a teach-yourself program as preparation or follow-up. Additional effect: Reduced traveling costs and periods of absence.



## Cooperates with Education



### Automation

Siemens Automation cooperates with education (SCE)

offers a global system for sustained support of technical skills. SCE supports educational institutions in their teaching assignment in the industrial automation sector and offers added value in the form of partnerships, technical expertise, and knowhow. As the technological leader, our comprehensive range of services can support you in the knowledge transfer for Industry 4.0.

#### Our services at a glance

- Training curriculums for your lessons
- Trainer packages for hands-on learning
- Courses convey up-to-date, specialist knowledge
- Support for your projects/textbooks
- Complete didactic solutions from our partners
- Personal contact for individual support

#### Training curriculums for your lessons



Use our profound industrial know-how for practice-oriented and individual design of your course. We offer you more than 100 didactically prepared training curriculums on the topics of automation and drives technology free of charge. These materials are perfectly matched to your curricula and syllabuses, and optimally suited for use with our trainer packages. This takes into account all aspects of a modern industrial solution: installation, configuration, programming, and commissioning. All documents, including projects, can be individually matched to your specific requirements.

#### Particular highlights:

 With the new SIMATIC PCS 7 curriculums and trainer packages, you can pass on basic, practice-oriented PCS 7 knowledge at universities within about 60 hours (= 1 semester), using plant simulation.  The new TIA Portal training materials for SIMATIC S7-1200 are available in English, German, French, Italian, Spanish and Chinese for download.

www.siemens.com/sce/documents

#### Trainer packages for hands-on learning



Our SCE trainer packages offer a specific combination of original industrial components which are perfectly matched to your requirements and can be conveniently used in your course. These price reduced bundles available exclusively to schools include innovative and flexible hardware and software packages. SCE can currently offers more than 90 SCE trainer packages including related equipment. These cover both the factory and process automation sectors. You can use them to impart the complete course contents on industrial automation at a very low cost.

Trainer packages are available for:

- Introduction to automation technology with LOGO! logic module and SIMATIC S7-1200 compact controller
- PLC engineering with SIMATIC S7 hardware and STEP 7 software (S7-300, S7-1500 and TIA Portal)
- Operator control and monitoring with SIMATIC HMI
- Industrial networking over bus systems with SIMATIC NET (PROFINET, PROFIBUS, IO-Link)
- Sensor systems with VISION, RFID and SIWAREX
- Process automation with SIMATIC PCS 7
- Power Monitoring Devices SENTRON PAC 4200
- Motor Management SIMOCODE
- Networked drive and motion technologies with SINAMICS/ SIMOTION
- CNC programming with SinuTrain

#### Important ordering notes:

Only the following institutions are authorized to obtain trainer packages: vocational schools, Colleges and Universities, in-house vocational training departments, non commercial research institutions and non commercial training departments.

To purchase a trainer package, you require a specific end-use certificate, which you can obtain from your regional sales office.

www.siemens.com/sce/tp

#### Comprehensive teaching support for educational institutions (continued)

#### Courses convey up-to-date specialist knowledge



Profit from our excellent know-how as the leader in industrial technologies. We offer you specific courses for automation and drive technology worldwide. These support you in the practice-oriented transferring of product and system know-how, are in conformance with curriculums, and derived from the training fields. Compact technical courses especially for use at universities are also available.

Our range of courses comprises a wide variety of training modules based on the principle of Totally Integrated Automation (TIA). The focus is on the same subject areas as with the SCE trainer packages.

Every PLC and drive course is oriented on state-of-the-art technology. Your graduates can thus be prepared optimally for their future professional life.

In some countries we are offering classes based on our training curriculums. Please inquire with your SCE contact partner.

www.siemens.com/sce/contact

#### Support for your projects/textbooks



Automation and drive technology is characterized by continuous and rapid developments. Service and Support therefore play an important role.

We can provide you with consulting for selected projects and support from your personal SCE contact as well as our web based and regional Customer Support.

As a particular service, SCE supports technical authors with our know-how as well as with intensive technical consulting. Siemens library of special textbooks covering the industrial automation sector provides an additional resource for you and your students. These can be found at the SCE web site.

www.siemens.com/sce/contact www.siemens.com/sce/books

#### Complete didactic solutions



Our partners for learning systems offer a wide range of training systems and solutions for use in your courses or laboratory.

These models have been designed based on our trainer packages and thus save you the time and cost of self-construction of individual components. The Partner systems provide you with simple and effective help in the fulfillment of your teaching assignment.

www.siemens.com/sce/partner

#### Contact for individual support

You can find your personal SCE contact on our Internet site. Your local SCE Promoter will answer all your questions concerning the complete SCE offering, and provide you with timely and competent information about innovations. When you encounter challenges, you can profit from our global team of excellence.

If a direct SCE contact is not listed for your country, please contact your local Siemens office.

www.siemens.com/sce/contact

#### SCE Support Finder for your Internet request

You are an educator and need support on the topic of industry automation? Send us your request:

www.siemens.com/sce/supportfinder

Scan the QR code for further information (SCE homepage)





At Siemens Industry Automation and Drive Technologies, more than 85 000 people are resolutely pursuing the same goal: long-term improvement of your competitive ability. We are committed to this goal. Thanks to our commitment, we continue to set new standards in automation and drive technology. In all industries – worldwide.

At your service locally, around the globe for consulting, sales, training, service, support, spare parts ... on the entire Industry Automation and Drive Technologies range.

Your personal contact can be found in our Contacts Database at: www.siemens.com/automation/partner

You start by selecting a

- Product group,
- Country,
- City,
- Service.





#### **Siemens Solution Partner Automation**

#### Overview

#### Siemens Solution Partner Automation





Automation

#### Solution Partner: Highest quality - guaranteed

The products and systems from Siemens Industry Automation and Drive Technologies offer the ideal platform for all automation applications.

Under the name of Siemens Solution Partner Automation, selected system integrators around the world act as uniformly qualified solution providers for the Siemens range of products and services in the fields of automation and drives. Day after day, they utilize their qualified product and system know-how as well as their excellent industry expertise to your advantage – for all requirements.

The partner emblem is the guarantee and indicator of proven quality. The basis for this are defined quality features that identify Solution Partners as reliable and competent solution providers:

- Solution quality
   Always a good result with tried and tested solutions expertise.
- Expert quality
   Certified technical competence ensures maximum efficiency.
- Project quality
   With proven project experience straight to the target.
- Portfolio quality
   Comprehensive portfolio for state-of-the-art solutions from a single source.

#### Solution Partner Finder



The Siemens Solution Partner Program helps you to find the optimum partner for your specific requirements.

Support is provided by the Solution Partner Finder, a comprehensive online platform that showcases the profiles of all our solution partners. You can convince yourself of the competence of the respective Solution Partner by means of the references provided. Various search criteria are available for this purpose.

Once you have located a partner, you are only one small step away from contacting them.

Find the right partner here for your specific task and convince yourself of the solution competence provided:

www.siemens.com/automation/partnerfinder

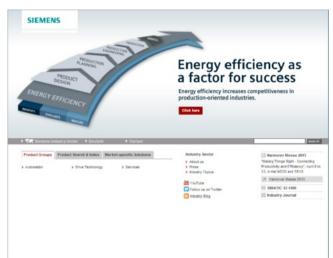
Additional information on the Siemens Solution Partner Program is available online at:

www.siemens.com/automation/solutionpartner

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#### Siemens Industry Automation and Drive Technologies in the WWW



A detailed knowledge of the range of products and services available is essential when planning and configuring automation systems. It goes without saying that this information must always be fully up-to-date.

Siemens Industry Automation and Drive Technologies has therefore built up a comprehensive range of information in the World Wide Web, which offers quick and easy access to all data required.

Under the address

#### www.siemens.com/industry

you will find everything you need to know about products, systems and services.

#### Product Selection Using the Interactive Catalog CA 01 of Industry



Detailed information together with convenient interactive functions:

The interactive catalog CA 01 covers more than 80 000 products and thus provides a full summary of the Siemens Industry Automation and Drive Technologies product base.

Here you will find everything that you need to solve tasks in the fields of automation, switchgear, installation and drives. All information is linked into a user interface which is easy to work with and intuitive.

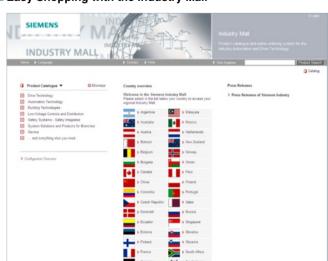
After selecting the product of your choice you can order at the press of a button, by fax or by online link.

Information on the interactive catalog CA 01 can be found in the Internet under

www.siemens.com/automation/ca01

or on DVD.

#### Easy Shopping with the Industry Mall



The Industry Mall is the virtual department store of Siemens AG on the Internet. Here you have access to a huge range of products presented in electronic catalogs in an informative and attractive way.

Data transfer via EDIFACT allows the whole procedure from selection through ordering to tracking of the order to be carried out online via the Internet.

Numerous functions are available to support you.

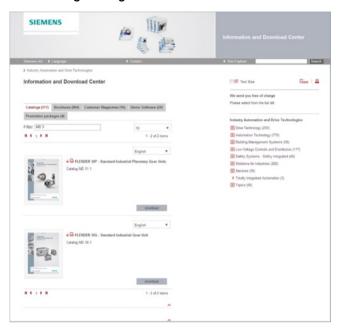
For example, powerful search functions make it easy to find the required products, which can be immediately checked for availability. Customer-specific discounts and preparation of quotes can be carried out online as well as order tracking and tracing.

Please visit the Industry Mall on the Internet under:

www.siemens.com/industrymall

#### Information and Download Center, Social Media, Mobile Media

#### Downloading Catalogs



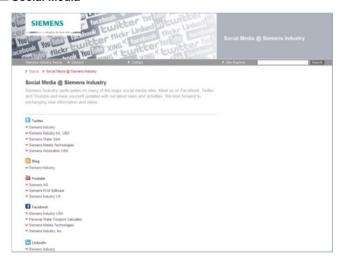
In addition to numerous other useful documents, you can also find the catalogs listed on the back inside cover of this catalog in the Information and Download Center. Without having to register, you can download these catalogs in PDF format or increasingly as digital page-turning e-books.

The filter dialog box above the first catalog displayed makes it possible to carry out targeted searches. If you enter "MD 3" for example, you will find both the MD 30.1 and MD 31.1 catalogs. If you enter "ST 70" both the ST 70 catalog and the associated news or add-ons are displayed.

Visit us on the web at:

www.siemens.com/industry/infocenter

#### Social Media



Connect with Siemens through social media: visit our social networking sites for a wealth of useful information, demos on products and services, the opportunity to provide feedback, to exchange information and ideas with customers and other Siemens employees, and much, much more. Stay in the know and follow us on the ever-expanding global network of social media.

Connect with Siemens Industry at our central access point:

www.siemens.com/industry/socialmedia

Or via our product pages at:

www.siemens.com/automation

or

www.siemens.com/drives

To find out more about Siemens' current social media activities visit us at:

www.siemens.com/socialmedia

#### Mobile Media





Discover the world of Siemens.

We are also constantly expanding our offering of cross-platform apps for smartphones and tablets. You will find the current Siemens apps at the app store (iOS) or at Google Play (Android).

The Siemens app, for example, tells you all about the history, latest developments and future plans of the company – with informative pictures, fascinating reports and the most recent press releases.

### **Appendix** Industry services

#### Your machines and plant can do more – with Industry services

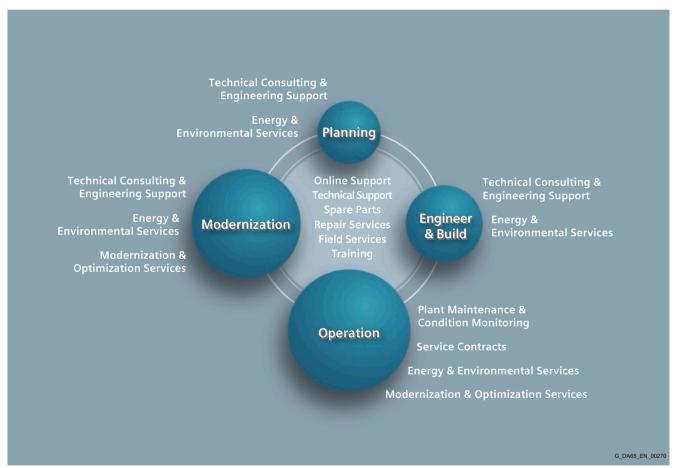


Whether it is production or process industry - in view of rising cost pressure, growing energy costs, and increasingly stringent environmental regulations, services for industry are a crucial competitive factor in manufacturing as well as in process industries

All over the world Siemens supports its customers with product, system, and application-related services throughout the entire life cycle of a plant. Right from the earliest stages of planning, engineering, and building, all the way to operation and modernization. These services enable customers to benefit from the Siemens experts' unique technological and product knowledge and industry expertise.

Thus downtimes are reduced and the utilization of resources is optimized. The bottom line: increased plant productivity, flexibility, and efficiency, plus reduced overall costs.

Discover all advantages of our service portfolio: www.siemens.com/industry-services



Siemens supports its clients with technology based Services across a plants entire life cycle.

#### Industry services for the entire life cycle

#### Online Support

Online support is a comprehensive information system for all questions relating to products, systems, and solutions that Siemens has developed for industry over time. With more than 300,000 documents, examples and tools, it offers users of automation and drive technology a way to quickly find up-to-date information. The 24-hour service enables direct, central access to detailed product information as well as numerous solution examples for programming, configuration and application.

The content, in six languages, is increasingly multimedia-based – and now also available as a mobile app. Online support's "Technical Forum" offers users the opportunity to share information with each other. The "Support Request" option can be used to contact Siemens' technical support experts. The latest content, software updates, and news via newsletters and Twitter ensure that industry users are always up to date.



www.siemens.com/industry/onlinesupport

#### Online Support App



Using the Online Support app, you can access over 300,000 documents covering all Siemens industrial products - anywhere, any time. Regardless of whether you need help implementing your project, fault-finding, expanding your system or are planning a new machine.

You have access to FAQs, manuals, certificates, characteristics curves, application examples, product notices (e.g. announcements of new products) and information on successor products in the event that a product is discontinued.

Just scan the product code printed on the product directly using the camera of your mobile device to immediately see all technical information available on this product at a glance. The graphical CAx information (3D model, circuit diagrams or EPLAN macros) is also displayed. You can forward this information to your workplace using the e-mail function.

The search function retrieves product information and articles and supports you with a personalized suggestion list. You can find your favorite pages – articles you need frequently – under "mySupport". You also receive selected news on new functions, important articles or events in the News section.

Scan the QR code for information on our Online Support app.



The app is available free of charge from the Apple App Store (iOS) or from Google Play (Android).

www.siemens.com/industry/onlinesupportapp

### Technical Support

The ability to quickly analyze system and error messages and take appropriate action are key factors in ensuring that plants run safely and efficiently. Questions can arise at any time and in any industry, whether it's an individual product or a complete automation solution. Siemens technical support offers individual technical assistance in matters related to functionality, how to operate, applications, and fault clearance in industrial products and systems – at any time and globally, over the phone, by email, or via remote access. Experienced experts from Siemens answer incoming questions promptly. Depending on the requirements, they first consult specialists in the areas of development, on-site services, and sales. Technical support is also available for discontinued products that are no longer available. Using the support request number, any inquiry can be clearly identified and systematically tracked.



### **Appendix** Industry services

Industry services for the entire life cycle

#### Spare Parts

Drive and automation systems must be available at all times. Even a single missing spare part can bring the entire plant to a standstill - and result in substantial financial losses for the operator. The spare parts services from Siemens protects against such losses – with the aid of quickly available, original spare parts that ensure smooth interaction with all other system components. Spare parts are kept on hand for up to ten years; defective parts can be returned. For many products and solutions, individual spare parts packages ensure a preventive stock of spare parts on-site. The spare parts services is available around the world and around the clock. Optimum supply chain logistics ensure that replacement components reach their destination as quickly as possible. Siemens' logistics experts take care of planning and management as well as procurement, transportation, customs handling, warehousing, and complete order management for spare parts.



#### Repair Services

Reliable electrical and electronic equipment is crucial for operating continuous processes. That is why it is essential that motors and converters always undergo highly specialized repair and maintenance. Siemens offers complete customer and repair services – on site and in repair centers – as well as technical emergency services worldwide. The repair services include all measures necessary to quickly restore the functionality of defective units. In addition, services such as spare parts logistics, spare parts storage and rapid manufacturing are available to plant operators in all verticals. With a global network of certified repair shops operated by Siemens as well as third parties, Siemens handles the maintenance and overhaul of motors, converters, and other devices as an authorized service partner.



#### Field Services

It's a top priority in all industries: the availability of plants and equipment. Siemens offers specialized maintenance services such as inspection and upkeep as well as rapid fault clearance in industrial plants – worldwide, continuously, and even with emergency services as needed. The services include startup as well as maintenance and fault clearance during operation. The startup service includes checking the installation, function tests, parameterization, integration tests for machines and plants, trial operation, final acceptance, and employee training. All services, including remote maintenance of drives, are also available as elements of customized service contracts.



#### Industry services for the entire life cycle

#### Training

Increasingly, up-to-date knowledge is becoming a determining factor in success. One of the key resources of any company is well-trained staff that can make the right decision at the right moment and take full advantage of the potential. With SITRAIN – Training for Industry, Siemens offers comprehensive advanced training programs. The technical training courses convey expertise and practical knowledge directly from the manufacturer. SITRAIN covers Siemens' entire product and system portfolio in the field of automation and drives. Together with the customer, Siemens determines the company's individual training needs and then develops an advanced training program tailored to the desired requirements. Additional services guarantee that the knowledge of all Siemens partners and their employees is always up-to-date.



#### **Technical Consulting & Engineering Support**

The efficiency of plants and processes leads to sustainable economic success. Individual services from Siemens help save substantial time and money while also guaranteeing maximum safety. Technical consulting covers the selection of products and systems for efficient industrial plants. The services include planning, consulting, and conceptual design as well as product training, application support, and configuration verification – in all phases of a plant's lifecycle and in all questions related to product safety. Engineering support offers competent assistance throughout the entire project, from developing a precise structure for startup to product-specific preparation for implementation as well as support services in areas such as prototype development, testing and acceptance.



#### **Energy & Environmental Services**

Efficient energy use and resource conservation – these top sustainability concerns pay off – both for the environment and for companies. Siemens offers integrated solutions that unlock all technical and organizational potential for successful environmental management. Customized consulting services are aimed at sustainably lowering the cost of energy and environmental protection and thus increasing plant efficiency and availability. The experts provide support in the conceptual design and implementation of systematic solutions in energy and environmental management, enabling maximum energy efficiency and optimized water consumption throughout the entire company. Improved data transparency makes it possible to identify savings potential, reduce emissions, optimize production processes, and thereby noticeably cut costs.



### **Appendix** Industry services

Industry services for the entire life cycle

#### **Modernization & Optimization Services**

High machine availability, expanded functionality and selective energy savings – in all industries, these are decisive factors for increasing productivity and lowering costs. Whether a company wants to modernize individual machines, optimize drive systems, or upgrade entire plants, Siemens' experts support the projects from planning to commissioning.

Expert consulting and project management with solution responsibility lead to security and make it possible to specifically identify savings potential in production. This secures investments over the long term and increases economic efficiency in operation



#### Plant Maintenance & Condition Monitoring

Modern industrial plants are complex and highly automated. They must operate efficiently in order to ensure the company's competitive strength. In addition, the steadily increasing networking of machines and plants require consistent security concepts. Maintenance and status monitoring as well as the implementation of integrated security concepts by Siemens' experts support optimum plant use and avoid downtime. The services include maintenance management as well as consulting on maintenance concepts, including the complete handling and execution of the necessary measures. Complete solutions also cover remote services, including analysis, remote diagnosis, and remote monitoring. These are based on the Siemens Remote Services platform with certified IT security.



#### Service Contracts

Making maintenance costs calculable, reducing interfaces, speeding up response times, and unburdening the company's resources – the reduced downtimes that these measures achieve increase the productivity of a plant. Service contracts from Siemens make maintenance and repairs more cost-effective and efficient. The service packages include local and remote maintenance for a system or product group in automation and drive technology. Whether you need extended service periods, defined response times, or special maintenance intervals, the services are compiled individually and according to need. They can be adjusted flexibly at any time and used independently of each other. The expertise of Siemens' specialists and the capabilities of remote maintenance thus ensure reliable and fast maintenance processes throughout a plant's entire lifecycle.



#### **Appendix**

Industry services

#### **Software Licenses**

#### Overview

#### Software types

Software requiring a license is categorized into types. The following software types have been defined:

- · Engineering software
- Runtime software

#### Engineering software

This includes all software products for creating (engineering) user software, e.g. for configuring, programming, parameterizing, testing, commissioning or servicing.

Data generated with engineering software and executable programs can be duplicated for your own use or for use by third-parties free-of-charge.

#### Runtime software

This includes all software products required for plant/machine operation, e.g. operating system, basic system, system expansions, drivers, etc.

The duplication of the runtime software and executable programs created with the runtime software for your own use or for use by third-parties is subject to a charge.

You can find information about license fees according to use in the ordering data (e.g. in the catalog). Examples of categories of use include per CPU, per installation, per channel, per instance, per axis, per control loop, per variable, etc.

Information about extended rights of use for parameterization/configuration tools supplied as integral components of the scope of delivery can be found in the readme file supplied with the relevant product(s).

#### License types

Siemens Industry Automation & Drive Technologies offers various types of software license:

- Floating license
- Single license
- Rental license
- Rental floating license
- Trial license
- Demo license
- · Demo floating license

#### Floating license

The software may be installed for internal use on any number of devices by the licensee. Only the concurrent user is licensed. The concurrent user is the person using the program. Use begins when the software is started.

A license is required for each concurrent user.

#### Single license

Unlike the floating license, a single license permits only one installation of the software per license.

The type of use licensed is specified in the ordering data and in the Certificate of License (CoL). Types of use include for example per instance, per axis, per channel, etc.

One single license is required for each type of use defined.

#### Rental license

A rental license supports the "sporadic use" of engineering software. Once the license key has been installed, the software can be used for a specific period of time (the operating hours do not have to be consecutive).

One license is required for each installation of the software.

#### Rental floating license

The rental floating license corresponds to the rental license, except that a license is not required for each installation of the software. Rather, one license is required per object (for example, user or device).

#### Trial license

A trial license supports "short-term use" of the software in a non-productive context, e.g. for testing and evaluation purposes. It can be transferred to another license.

#### Demo license

The demo license support the "sporadic use" of engineering software in a non-productive context, for example, use for testing and evaluation purposes. It can be transferred to another license. After the installation of the license key, the software can be operated for a specific period of time, whereby usage can be interrupted as often as required.

One license is required per installation of the software.

#### Demo floating license

The demo floating license corresponds to the demo license, except that a license is not required for each installation of the software. Rather, one license is required per object (for example, user or device).

#### Certificate of license (CoL)

The CoL is the licensee's proof that the use of the software has been licensed by Siemens. A CoL is required for every type of use and must be kept in a safe place.

#### Downgrading

The licensee is permitted to use the software or an earlier version/release of the software, provided that the licensee owns such a version/release and its use is technically feasible.

#### **Delivery versions**

Software is constantly being updated. The following delivery versions

- PowerPack
- Upgrade

can be used to access updates.

Existing bug fixes are supplied with the ServicePack version.

#### **PowerPack**

PowerPacks can be used to upgrade to more powerful software. The licensee receives a new license agreement and CoL (Certificate of License) with the PowerPack. This CoL, together with the CoL for the original product, proves that the new software is licensed.

A separate PowerPack must be purchased for each original license of the software to be replaced.

#### Upgrade

An upgrade permits the use of a new version of the software on the condition that a license for a previous version of the product is already held.

The licensee receives a new license agreement and CoL with the upgrade. This CoL, together with the CoL for the previous product, proves that the new version is licensed.

A separate upgrade must be purchased for each original license of the software to be upgraded.

**Appendix** Industry services

**Software Licenses** 

#### Overview

#### ServicePack

ServicePacks are used to debug existing products. ServicePacks may be duplicated for use as prescribed according to the number of existing original licenses.

#### License key

Siemens Industry Automation & Drive Technologies supplies software products with and without license keys.

The license key serves as an electronic license stamp and is also the "switch" for activating the software (floating license, rental license, etc.).

The complete installation of software products requiring license keys includes the program to be licensed (the software) and the license key (which represents the license).

#### Software Update Service (SUS)

As part of the SUS contract, all software updates for the respective product are made available to you free of charge for a period of one year from the invoice date. The contract will automatically be extended for one year if it is not canceled three months before it expires.

The possession of the current version of the respective software is a basic condition for entering into an SUS contract.

You can download explanations concerning license conditions from www.siemens.com/automation/salesmaterial-as/catalog/en/terms\_of\_trade\_en.pdf

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#### Conditions of sale and delivery

#### 1. General provisions

By using this catalog you can acquire hardware and software products described therein from Siemens AG subject to the following Terms and Conditions of Sale and Delivery (hereinafter referred to as "T&C"). Please note that the scope, the quality and the conditions for supplies and services, including software products, by any Siemens entity having a registered office outside Germany, shall be subject exclusively to the General Terms and Conditions of the respective Siemens entity. The following T&C apply exclusively for orders placed with Siemens Aktiengesellschaft, Germany.

### 1.1 For customers with a seat or registered office in Germany

For customers with a seat or registered office in Germany, the following applies subordinate to the T&C:

- the "General Terms of Payment" and,
- for software products, the "General License Conditions for Software Products for Automation and Drives for Customers with a Seat or Registered Office in Germany" and,
- for other supplies and services, the "General Conditions for the Supply of Products and Services of the Electrical and Electronics Industry"<sup>1)</sup>.

### 1.2 For customers with a seat or registered office outside Germany

For customers with a seat or registered office outside Germany, the following applies subordinate to the T&C:

- the "General Terms of Payment" and,
- for software products, the "General License Conditions for Software Products for Automation and Drives for Customers with a Seat or Registered Office outside of Germany" 1) and
- for other supplies and/or services, the "General Conditions for Supplies of Siemens Industry for Customers with a Seat or Registered Office outside of Germany" 1).

#### 2. Prices

The prices are in € (Euro) ex point of delivery, exclusive of packaging.

The sales tax (value added tax) is not included in the prices. It shall be charged separately at the respective rate according to the applicable statutory legal regulations.

Prices are subject to change without prior notice. We will charge the prices valid at the time of delivery.

To compensate for variations in the price of raw materials (e.g. silver, copper, aluminum, lead, gold, dysprosium and neodym), surcharges are calculated on a daily basis using the so-called metal factor for products containing these raw materials. A surcharge for the respective raw material is calculated as a supplement to the price of a product if the basic official price of the raw material in question is exceeded.

The metal factor of a product indicates the basic official price (for those raw materials concerned) as of which the surcharges on the price of the product are applied, and with what method of calculation.

An exact explanation of the metal factor can be downloaded at:

 $www.siemens.com/automation/salesmaterial-as/catalog/en/terms\_of\_trade\_en.pdf$ 

To calculate the surcharge (except in the cases of dysprosium and neodym), the official price from the day prior to that on which the order was received or the release order was effected is used.

To calculate the surcharge applicable to dysprosium and neodym ("rare earths"), the corresponding three-month basic average price in the quarter prior to that in which the order was received or the release order was effected is used with a one-month buffer (details on the calculation can be found in the explanation of the metal factor).

#### 3. Additional Terms and Conditions

The dimensions are in mm. In Germany, according to the German law on units in measuring technology, data in inches apply only to devices for export.

Illustrations are not binding.

Insofar as there are no remarks on the individual pages of this catalog - especially with regard to data, dimensions and weights given - these are subject to change without prior notice.

#### 4. Export regulations

We shall not be obligated to fulfill any agreement if such fulfillment is prevented by any impediments arising out of national or international foreign trade or customs requirements or any embargoes and/or other sanctions.

Export of goods listed in this catalog may be subject to licensing requirements. We will indicate in the delivery details whether licenses are required under German, European and US export lists. Goods labeled with "AL" not equal to "N" are subject to European or German export authorization when being exported out of the EU. Goods labeled with "ECCN" not equal to "N" are subject to US re-export authorization.

The export indications can be viewed in advance in the description of the respective goods on the Industry Mall, our online catalog system. Only the export labels "AL" and "ECCN" indicated on order confirmations, delivery notes and invoices are authoritative.

Even without a label, or with label "AL:N" or "ECCN:N", authorization may be required i .a. due to the final disposition and intended use of goods.

If you transfer goods (hardware and/or software and/or technology as well as corresponding documentation, regardless of the mode of provision) delivered by us or works and services (including all kinds of technical support) performed by us to a third party worldwide, you must comply with all applicable national and international (re-)export control regulations.

If required for the purpose of conducting export control checks, you (upon request by us) shall promptly provide us with all information pertaining to the particular end customer, final disposition and intended use of goods delivered by us respectively works and services provided by us, as well as to any export control restrictions existing in this relation.

The products listed in this catalog may be subject to European/German and/or US export regulations. Any export requiring approval is therefore subject to authorization by the relevant authorities.

Errors excepted and subject to change without prior notice.

1) The text of the Terms and Conditions of Siemens AG can be downloaded at

 $www.siemens.com/automation/sales material-as/catalog/en/terms\_of\_trade\_en.pdf$ 

# Industry Automation, Drive Technologies and Low-Voltage Power Distribution

Further information can be obtained from our branch offices listed at www.siemens.com/automation/partner

System Solutions for Industry Interactive Catalog on DVD	Catalog	Low-Voltage Power Distribution and Electrical Installation Technology	Catalog
Products for Automation and Drives, Low-Voltage Power Distribution and Electrical Installation Technology	CA 01	SENTRON · SIVACON · ALPHA Protection, Switching, Measuring and Monitoring Devices, Switchboards and Distribution Systems	LV 10
Building Control GAMMA Building Control	ET G1	Standards-Compliant Components for Photovoltaic Plants	LV 11
GAINIMA Building Control	EIGI	3WT Air Circuit Breakers up to 4000 A	LV 35
Drive Systems		3VT Molded Case Circuit Breakers up to 1600 A	LV 36
SINAMICS G130 Drive Converter Chassis Units SINAMICS G150 Drive Converter Cabinet Units	D 11	Digital: SIVACON System Cubicles, System Lighting and System Air-Conditioning	LV 50
SINAMICS GM150, SINAMICS SM150	D 12	Digital: ALPHA Distribution Systems	LV 51
Medium-Voltage Converters SINAMICS PERFECT HARMONY GH180	D 15.1	ALPHA FIX Terminal Blocks	LV 52
Medium-Voltage Air-Cooled Drives	D 13.1	SIVACON S4 Power Distribution Boards	LV 56
Germany Edition		Digital: SIVACON 8PS Busbar Trunking Systems	LV 70
SINAMICS G180	D 18.1	Digital: DELTA Switches and Socket Outlets	ET D1
Converters – Compact Units, Cabinet Systems, Cabinet Units Air-Cooled and Liquid-Cooled			
SINAMICS S120 Chassis Format Units and	D 21.3	Motion Control	
Cabinet Modules SINAMICS S150 Converter Cabinet Units	D 21.0	SINUMERIK & SIMODRIVE Automation Systems for Machine Tools	NC 60
SINAMICS DCM Converter Units	D 23.1	SINUMERIK & SINAMICS	NC 61
SINAMICS DCM Cabinet	D 23.2	Equipment for Machine Tools SINUMERIK 840D sl Type 1B	NC 62
SINAMICS and Motors for Single-Axis Drives	D 31	Equipment for Machine Tools	NC 62
Three-Phase Induction Motors SIMOTICS HV,	D 84.1	SINUMERIK 808	NC 81.1
SIMOTICS TN • Series H-compact		Equipment for Machine Tools	
Series H-compact PLUS		SINUMERIK 828	NC 82
Asynchronous Motors Standardline	D 86.1	Equipment for Machine Tools	
Synchronous Motors with Permanent-Magnet Technology, HT-direct	D 86.2	SIMOTION, SINAMICS S120 & SIMOTICS Equipment for Production Machines	PM 21
DC Motors	DA 12	Drive and Control Components for Cranes	CR 1
SIMOREG DC MASTER 6RA70 Digital Chassis	DA 21.1	Pausa Ouralia	
Converters	D.A. 0.4.0	Power Supply	VT 10 1
SIMOREG K 6RA22 Analog Chassis Converters  Digital: SIMOREG DC MASTER 6RM70 Digital  Converter Cabinet Units	DA 21.2 DA 22	Power supply SITOP	KT 10.1
SIMOVERT PM Modular Converter Systems	DA 45	Safety Integrated Safety Technology for Factory Automation	SI 10
SIEMOSYN Motors	DA 48	Safety fechnology for Factory Automation	31 10
MICROMASTER 420/430/440 Inverters	DA 51.2	SIMATIC HMI/PC-based Automation	
MICROMASTER 411/COMBIMASTER 411	DA 51.3	Human Machine Interface Systems/	ST 80/
SIMOVERT MASTERDRIVES Vector Control	DA 65.10	PC-based Automation	ST PC
SIMOVERT MASTERDRIVES Motion Control	DA 65.11		
Synchronous and asynchronous servomotors for SIMOVERT MASTERDRIVES	DA 65.3	SIMATIC Ident	
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Note: Additional catalogs on SIMODRIVE or SINAMICS			
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and SIMOTION can be found under Motion Control		Products for Totally Integrated Automation	ST 70
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SIMOTICS Low-Voltage Motors	D 81.1	System components	OT DOO =
MOTOX Geared Motors	D 87.1	SIMATIC PCS 7 Process Control System Technology components	ST PCS 7
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### **Technical Support**

www.siemens.com/automation/support-request

In America:

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### **Security information**

Siemens provides products and solutions with industrial security functions that support the secure operation of plants, solutions, machines, equipment and/or networks. They are important components in a holistic industrial security concept. With this in mind, Siemens' products and solutions undergo continuous development. Siemens recommends strongly that you regularly check for product updates.

For the secure operation of Siemens products and solutions, it is necessary to take suitable preventive action (e.g. cell protection concept) and integrate each component into a holistic, state-of-the-art industrial security concept. Third-party products that may be in use should also be considered. For more information about industrial security, visit

http://www.siemens.com/industrialsecurity.

To stay informed about product updates as they occur, sign up for a product-specific newsletter. For more information, visit

http://support.automation.siemens.com

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